AAPACN
AMERICAN ASSOCIATION OF POST-ACUTE CARE NURSING

Building a Culture of Loyalty
ORGANIZATIONAL MEMBERSHIPS

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About The American Association of Post-Acute Care Nursing

The American Association of Post-Acute Care Nursing (AAPACN) represents more than 20,000 post-acute care nurses and professionals working in more than 7,200 facilities. Dedicated to supporting LTPAC nurses and healthcare professionals in providing quality care, AAPACN offers members best in-class education, certification, resources, and strong collaborative communities.

Our History

AAPACN began with the founding of the American Association of Nurse Assessment Coordination (AANAC) in 1999. Offering a web-based community of support and peer learning, AANAC defined the role of the nurse assessment coordinator (NAC) and developed the standard-setting RAC-CT® (Resident Assessment Coordinator-Certified) education and certification program the following year as a certificate program and then as a certification in 2007.

In 2016, the AANAC Board of Directors formed a new parent association, the American Association of Post-Acute Care Nursing (AAPACN®), and the board became the AAPACN Board of Directors. That same year to further support nurses working in long-term and post-acute care (PAC), AAPACN launched a sister association to AANAC, the American Association of Director of Nursing Services (AADNS). AADNS led the way in defining the body of knowledge for directors of nursing working in skilled nursing facilities and developing the Directors of Nursing Services-Certified (DNS-CT®) and QAPI Certified Professional (QCP®) certification programs.

As the role of skilled nursing in the care continuum continues to shift and evolve through impacts of market forces, patient demographics, payment, and delivery models, AAPACN sees an expanding need for highly competent reimbursement and clinical leaders across post-acute settings. To position members for success in any care delivery setting along the post-acute care continuum, AAPACN merged AANAC and AADNS into the AAPACN parent association in 2021. Today, AAPACN delivers compelling information and education that is timely and meets the immediate needs of a spectrum of PAC providers at various career phases, professional levels, and care delivery settings.
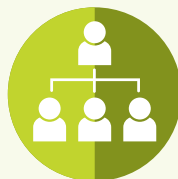
AAPACN By the Numbers

20,000+ members working in LTPAC

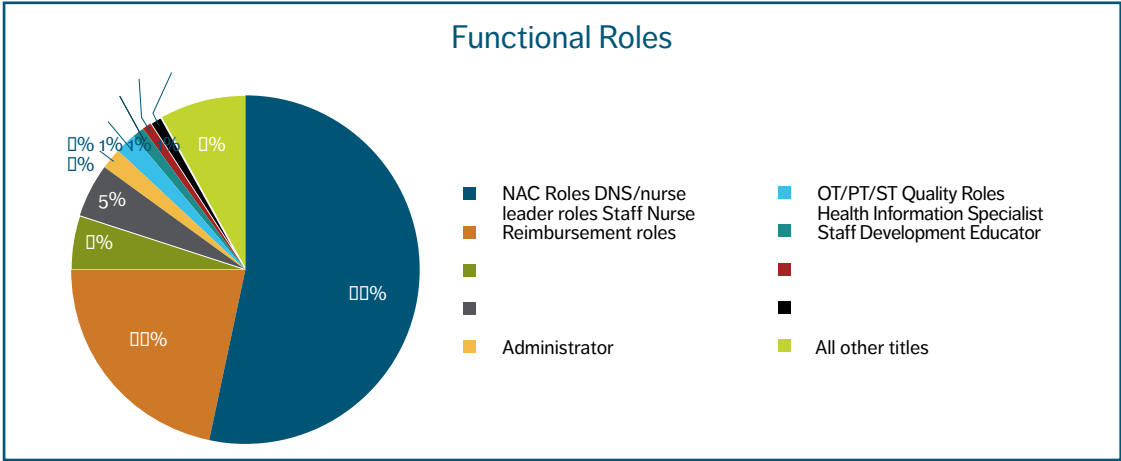Representing an estimated **7,200 facilities**

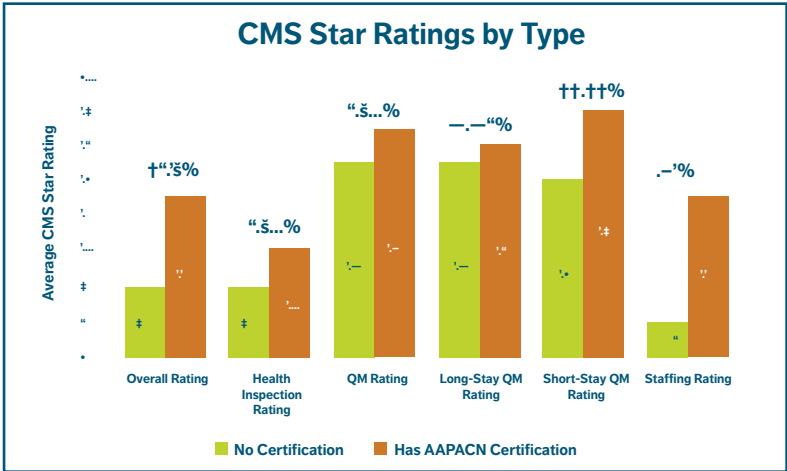Including **106 organizational members**

9,298 AAPACN **certified professionals**

Percentage of Membership (By Functional Roles)

Functional Roles

Legend:
- NAC Roles DNS/nurse leader roles Staff Nurse
- Reimbursement roles
- Administrator
- OT/PT/ST Quality Roles Health Information Specialist Staff Development Educator
- All other titles

The Value of AAPACN Certification
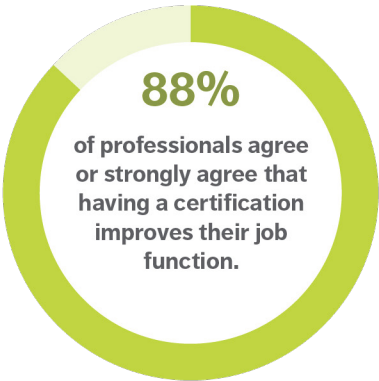
CMS Star Ratings

Facilities with one or more AAPACN certifications have an overall CMS Star Rating 15% higher than uncertified facilities. All-Star Ratings are higher for certified sites, with the greatest increase in Staffing Rating.

CMS Star Ratings by Type

Y-axis: Average CMS Star Rating

Categories: Overall Rating, Health Inspection Rating, QM Rating, Long-Stay QM Rating, Short-Stay QM Rating, Staffing Rating

Legend: No Certification | Has AAPACN Certification

Source: Dobson | DaVanzo, 2023 report

Member Testimonials

Don't take our word for it. Listen to what our certified members say about their certification.

78% of AAPACN members agree or strongly agree that their membership contributes to their professional success.

88% of professionals agree or strongly agree that having a certification improves their job function.

89% of AAPACN members are extremely satisfied with their certification validating that the knowledge they learned is giving them increased confidence in their jobs.

For more information, visit **AAPACN.org/membership/orgmem** or call **800.768.1880**.

2

Building Stronger Teams with AAPACN Certification and Education

Maximize your organization's capabilities by harnessing the benefits of AAPACN's organizational membership. Whether you manage five facilities or oversee a network of nursing teams across multiple locations, this membership offers you a pathway to empowerment and fostering a culture of loyalty.

With AAPACN as your partner, you can reimagine your leadership approach. Picture a scenario where every team member is armed with a deep understanding of regulatory standards and best practices, equipped with the knowledge and resources to thrive in their roles. Through access to top-tier educational resources and certifications, AAPACN enables your team to deliver outstanding resident care with confidence and expertise.

Benefits of Organizational Membership

As with any partnership, the one big question is: What's in it for me? Here are just some of the benefits you can put to work for you immediately.

Enhance staff proficiency through the adoption of a standardized education curriculum.

Strengthen your onboarding procedures to empower staff members with the confidence to deliver top-tier resident care.

Build a strong and skilled nursing team by offering premier AAPACN educational resources, promoting excellence, and striving for optimal outcomes.

Attract and retain high-caliber staff while nurturing the development of new nursing leaders, showcasing a commitment to continuous education support.

Boost job satisfaction by investing in AAPACN certification for nurses enhancing their expertise, improving resident care, and increasing financial value through improved quality metrics and higher reimbursements.

Unlimited Memberships and Discounted Education

Your organization can pay a single price for each facility and gain access to AAPACN's online and on-demand courses, workshops, and webinars as well as unlimited number of memberships per facility.

Agreements are for two years and begin on the first of the month with payment due at that time for the first year of member access. At the end of your first year, we'll send an invoice for the second year of member access.

Organizational Membership Plus

With an **Organizational Membership Plus**, all courses mentioned in this brochure, including MDS Essentials, DNS Essentials, QCP®, RAC-CT®, RAC-CTA®, and DNS-CT® certification and recertification, are **fully included at no additional cost.**

In contrast, a **Facility-Based Membership** provides an additional **10% discount** on educational offerings. Educational charges are invoiced monthly, ensuring your organization can easily access and benefit from ongoing learning opportunities.

For more information, visit **AAPACN.org/membership/orgmem** or call **800.768.1880**.

3

Professional Development Resources from AAPACN

Education for Nursing Assistants

Train your CNAs using AAPACN's extensive library of in-service education. The tools are developed with an understanding of what competencies CNAs need to perform their best and are *free to organizational members.*

- Staying Alert for Hypoglycemia
- Combating Failure to Thrive in Adults
- Appropriate Use of Personal Protective Equipment
- Flu Trivia
- Staying Alert for Acute Conditions
- The Skin: Facts, Risks, and Care
- The Many Forms of Abuse and Neglect
- Foot Health and Care
- Respecting Cultural Diversity
- Playing the Defensive Line Against Pressure Injuries
- The Losses Families Grieve
- Dining Safety
- Signs of Pain in Residents with Dementia
- Caring for Residents Who Wander
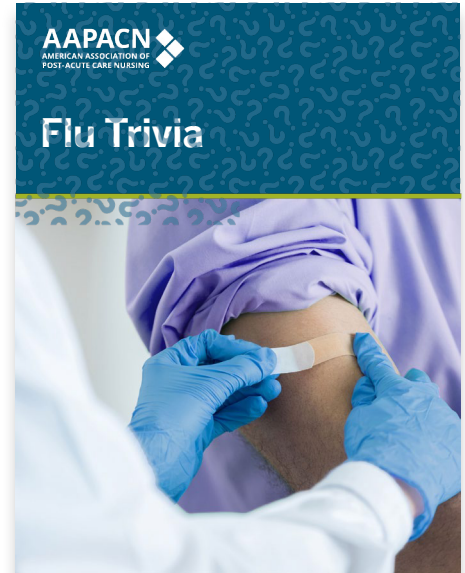- Providing Excellent Customer Service
- Communicating With Residents With Dementia
- Basics of Care for the Resident Who is Incontinent
- Back Safety
- Basics of Emergency Care for Medical Emergencies
- Emergency Preparedness

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Flu Trivia

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Staying Alert for Acute Conditions

92% OF MEMBERS SAY THEY WOULD HANDS-DOWN RECOMMEND AAPACN TO A COLLEAGUE OR FRIEND.

For more information, visit **AAPACN.org/membership/orgmem** or call **800.768.1880**.

4

Education for Nurses New to the MDS or DON Role

AAPACN nurse experts provide on-demand instruction to get nurses new to the MDS process or new to the DON role up to speed quickly.

MDS Essentials: A Ten-Session On-Demand Workshop

1. MDS Essentials: An Introduction to RAI Process, OBRA '87, and RAI User's Manual
2. MDS Essentials: Coding Sections A, B, and C
3. MDS Essentials: Coding Sections D, E, F, and Q
4. MDS Essentials: Coding Sections H, I, and J
5. MDS Essentials: Coding Sections GG and K
6. MDS Essentials: Coding Sections L, M, N, and P
7. MDS Essentials: Coding Sections O, V, X, and Z
8. MDS Essentials: Introduction to CAA Documentation and Care Plans
9. MDS Essentials: Introduction to OBRA Scheduling
10. MDS Essentials: Introduction to PPS Scheduling and PDPM

CEs: 11.5 Hours	Member Rate
On-Demand Workshop	$553

DNS Fundamentals: Six-Session On-Demand Workshop and Tools Package

1. The Role and Responsibilities of the DNS in LTPAC
2. Clinical Excellence
3. Overview of the Regulatory and Survey Process
4. Leading Clinical Improvement
5. Basic Staffing and Human Resources Management
6. Overview of Business Operations of the Nursing Department

CEs: 5 Hours	Member Rate
Workshop and Tools Package	$424

78% OF MEMBERS INDICATE THAT AAPACN MEMBERSHIP HAS AN IMPACT ON THEIR DAILY SUCCESS IN THE POST-ACUTE CARE FIELD.

For more information, visit **AAPACN.org/membership/orgmem** or call **800.768.1880**.

5

Certification Programs

For more than 25 years, AAPACN certification programs, developed by legacy associations AANAC and AADNS, have been recognized by the post-acute field as the standard for RAI process, QAPI, and nurse leadership certification.

DNS-CT®: An Online 10-Course Certification Program for DONs

1. Leadership & Management for the Nurse Leader
2. Risk Management for the Nurse Leader
3. Quality Assurance and Performance Improvement for the Nurse Leader
4. Human Resource Management for the Nurse Leader
5. Survey Readiness 24/7/365 for the Nurse Leader
6. Survey Management and Enforcement for the Nurse Leader
7. Compliance and Ethics Essentials for the Nurse Leader
8. Essential Business Skills for the Nurse Leader
9. MDS and Medicare Process Essentials for the Nurse Leader
10. Care Management and Surveillance Systems for the Nurse Leader
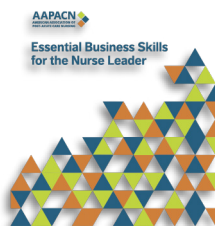
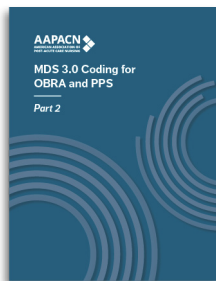| CEs: 43.95 Hours	Member Rate
Online + PDF	$832

DNS-CT Recertification

Recertification is required every two years, and may be done by submitting a recertification application and proof of 50 CE hours having been completed and maintained during the two year period.

	Member Rate
Application Fee	$128

For more information, visit **AAPACN.org/membership/orgmem** or call **800.768.1880**.

6

RAC-CT®: An Online 10-Course Certification Program for MDS/NAC Nurses

1. MDS 3.0 Coding for OBRA and PPS, Part 1
2. MDS 3.0 Coding for OBRA and PPS, Part 2
3. Introduction to ICD-10-CM Coding for Long-Term Care
4. Care Area Assessments and the MDS 3.0
5. Care Planning and the MDS 3.0
6. OBRA Timing and Scheduling for the MDS 3.0
7. Managing the Patient-Driven Payment Model in a SNF
8. Introduction to Medicare Part A
9. Quality Measures and the MDS 3.0
10. The Five-Star Quality Rating System

CEs: 46.78 Hours	Member Rate
Online + PDF	$760

RAC-CT RECERTIFICATION

1. RAC-CT Recertification Part 1: Line-By-Line Updates to Chapter 3 of the RAI User's Manual
2. RAC-CT Recertification Part 2: Updates and Pitfalls – OBRA Timing and Scheduling, CAAs, and Care Planning
3. RAC-CT Recertification Part 3: Updates and Pitfalls – PDPM, Intro to Medicare, MDS 3.0 QM, and Five-Star
4. RAC-CT Recertification Part 4: Introduction to ICD-10-CM for Long-Term Care

CEs: 7.5 Hours	Member Rate
Online + PDF	$234

88% OF RAC-CT PROFESSIONALS WITH THE CREDENTIAL REPORT BEING ABLE TO DO A BETTER JOB BY HAVING A RAC-CT CERTIFICATION

RAC-CTA®: An Online 10-Course Advanced Certification Program in Medicare

1. Managing the Patient-Driven Payment Model in a SNF for the Advanced Medicare Specialist
2. Original Part A Program Requirements in a SNF for the Advanced Medicare Specialist
3. Documentation Requirements in a SNF for the Advanced Medicare Specialist
4. ICD-10-CM Coding in a SNF for the Advanced Medicare Specialist
5. Beneficiary Notices in a SNF for the Advanced Medicare Specialist
6. Consolidated Billing in a SNF for the Advanced Medicare Specialist
7. Medicare Part B Therapy in a SNF for the Advanced Medicare Specialist
8. Medical Reviews and oversight in a SNF for the Advanced Medicare Specialist
9. Federal Quality Initiatives in a SNF for the Advanced Medicare Specialist
10. Leadership and Management of Clinical Reimbursement in a SNF for the Advanced Medicare Specialist
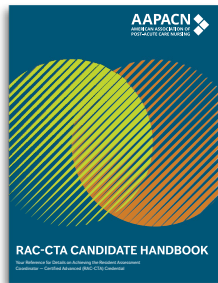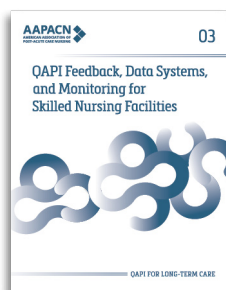
CEs: 34.82 Hours	Member Rate
Online + PDF	$864

RAC-CTA Recertification

Recertification is required every two years.

CEs: 3.25 Hours	Member Rate
On-Demand Workshop	$234

QCP®: An Online 5-Course Certification Program for QAPI/QAA Committee Members

1. QAPI Design and Scope for Skilled Nursing Facilities
2. QAPI Governance and Leadership
3. QAPI Feedback, Data Systems and Monitoring
4. QAPI Performance Improvement Projects
5. QAPI Systematic Analysis and Systemic Action

CEs: 16.21 Hours NAB CEs: 18 Hours	Member Rate
Online Courses	$634

QCP Recertification

Recertification is required every four years. To maintain your credential, you must complete one of the recertification option requirements before your expiration date.
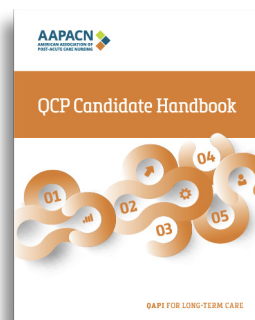
	Member Rate
Application Fee	$130

Educational Courses for Nurses and Other IDT Members

|	
Section GG Train-the-Trainer Certificate Program	**$145**
ICD-10-CM Coding Certificate Program for SNFs + ICD-10-CM for PDPM	**$428**
Medicare (Ten-Course Bundle) Basic Training for NAC + IDT	**$386**
Care Area Assessment (CAA) Training for the IDT On-Demand Workshop	**$117**
Trauma-Informed Care Certificate Program	**$384**
Multidisciplinary Management Five-Star QMs On-Demand Workshop	**$199**
Targeted Probe and Educate Review	**$55**

Facility Resources

AAPACN facility resource tools and guides are designed to help get your team on the same page, collect the correct information, and code most accurately to improve resident outcomes.

|	
DNS Fundamentals Tools	
Organizational Toolkit for the Director of Nursing Services	**$23**
Staffing Tool	**$114**
CNA and Licensed Nurse Competency Checklists	**$23**
Quality Measures Survival Guide	**$68**
Quality Measures Rescue Guide	**$68**
Guide to a Restorative Program	**$58**
PDPM Game Plan	**$63**
Documentation Toolkit for the Nurse Leader	**$103 each or $156 for both**
The Guide to Enhanced Resident Safety (2)	
2023 AAPACN NAC Work Time Study and Salary Report	**$33**
Interrupted Stay Policy FAQ + resources	**$31**
MDS Development: A Toolbox for the NHA and DNS Leaders	**$43**
F-Tag Library On-Demand Series	**$318**
Survey Preparedness Program	**$164**
Therapy Toolbox	**$55**
Appendix PP Regulatory Updates - April 2025	**$99**
GG Driver's Manual	**$63**

NAC Competency Evalution

A valuable tool designed to assess knowledge and MDS expertise. Ideal for new hire assessment, annual competency checks, and self-evaluations, the results can inform personalized professional development plans and serve as a validated demonstration of MDS coding proficiency.
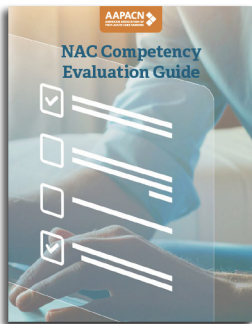
	Member Rate
PDF Download	$25

NAC Work Study and Salary Report

Understand the issues affecting job satisfaction and know the factors influencing compensation. Use AAPACN data to help reduce NAC staff turnover, improve NAC recruitment, and staff appropriately.
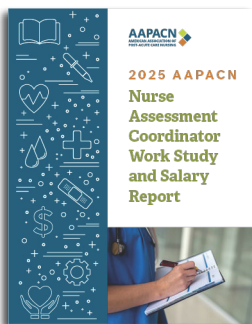
	Member Rate
PDF Download	$36

In-Service Education for Nurses

Utilize AAPACN's library of in-service education for nurses to boost staff development programs. New tools are added quarterly and are free to members.

- Constructive Feedback
- Death and Dying Education Bundle for Nurses
- Empowering Employees
- Ethical Decision Making
- Medication Safety
- Motivating CNAs
- Non-Pharmacological Interventions for Pain Management
- Nurse Assessment: Acute Changes in Condition
- Nurse-Driven Antibiotic Stewardship
- Post-Fall Assessments
- Pressure Injuries: Assessing for Risk Factors and Implementing Interventions
- Protecting Against C-diff Infection
- Residents' Right to Privacy
- Responding to Residents' Sexually Inappropriate Behavior
- Self Care for Peak Performance
- The Fragile Bones of Osteoporosis
- The Three Ds: Dementia, Delirium, and Depression
- Person-Centered Care Planning
- Caring for Residents Who Have Had a Stroke
- Caring for the Resident Receiving Dialysis
- Emergency Preparedness
- Discharge Planning

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Nurse Assessment:
Acute Changes in Condition

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Professional Development Education
Empowering Employees

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Constructive Feedback

AAPACN Organizational Membership Levels and Pricing

Membership Benefits	Facility Based	Membership PLUS
Discounts on Educational Programs Additional discounts on online courses, on-demand workshops, on-demand webinars, and certifications	10% discount	ALL Inclusive!
Unlimited Memberships	Included	Included
Member Community Access Peer-to-peer online networking and discussion with expert moderators	Included	Included
Exclusive Electronic Publications AAPACN Leader for the NAC and AAPACN Navigator for the DNS and analysis of breaking CMS news	Included	Included
Free Webinars Hosted throughout the year as important topics and regulatory changes arise	Included	Included
Downloadable Tools Expert-developed tools get your team on the same page	Included	Included

2025 Pricing	Per Facility	Discounted Education*
Facility Based (minimum 10 facilities to qualify)	**$600**	**10%**
MEMBERSHIP PLUS (minimum of 5 facilities to qualify) **BEST VALUE!** *(includes online education and certifications*)*	**$1,800**	**100%**

Additional education discount does not apply to AAPACN conferences nor workshops offered by AAPACN Training Partners.

Thank You AAPACN Organizational Members

- Acts Retirements-Life Communities, Inc.
- ALIYA Healthcare
- AOM Healthcare
- Ascension Living
- Avera Health
- Axiom Healthcare Services
- Benedictine Health System
- Betenu Health
- Brickyard Healthcare
- Brookdale Senior Living
- CarDon & Associates
- CareOne Management LLC
- Carespring Healthcare
- Central Texas Veterans Healthcare System
- Charleston Healthcare Group
- Colavria
- CommCare Corporation
- Communicare Health Services/CHS
- Corewell Health
- Covenant Health
- Crowne Health Care
- Eaton County Health and Rehabilitation Services (ECHRS)
- Ecumen Quality Nurses
- Eden Senior Care
- Eduro Healthcare
- Elizabeth Seton Children's Center
- EmpRes Healthcare Management, LLC
- Essex Group
- Ethica
- Eventide Senior Living
- EverTrue Ministry Support
- First Atlantic Healthcare
- Franciscan Ministries - Franciscan Sisters of Chicago Service Corporation
- Friendship Retirement Community
- Frontline Management
- Functional Pathways
- Generations Healthcare Network
- Genesis Healthcare
- Good Samaritan Society
- Greencroft Communities
- GSQ - The Good Samaritan Home of Quincy
- Harborview Health Systems
- Hattiesburg Medical Park Corporation
- Holland Management
- Ignite Medical Resorts
- IHM/CareRise
- Immanuel
- Inovalon
- Integritus Healthcare
- Kingston Healthcare Company
- Kissito Healthcare
- Lapeer County Medical Center
- Legacy Healthcare
- Lewis County Residential Health Care Facility
- Lifepoint Health
- Lifespace Communities
- Lutheran Homes of South Carolina
- Lutheran Life Communities
- Majestic Care
- Maxwell Group Inc
- Midwest Health Management
- Mountrail County Health Center
- National Health Care Associates
- Newaygo Medical Care Facility
- NHS Management LLC
- NJ Dept. of Military and Veterans Affairs
- Oak Hammock at the University of Florida
- Otterbein Senior Lifestyle Choices
- PACS (Providence Administrative Consulting Services)
- Presbyterian Communities of South Carolina
- Presbyterian Manors of Mid-America
- Prestige Healthcare Management
- Proactive LTC Consulting
- Randolph County Nursing Home
- Real Property Health Facilities, Corp
- Regency Pacific
- Reliable Health Care Management
- Reliant Care Management
- Ridgeview Health Services
- RKL LLP
- Rockport Healthcare Services
- Sapphire Health Services
- Smith Senior Living
- Solaris Healthcare Properties
- South Pacific Rehab
- St. Francis Health Services
- St. Margaret's Family of Care
- Stella Maris
- Stellar Senior Living
- StoneBridge Senior Living
- The Carmelite System
- The Goodman Group
- The Peplinski Group
- The Redwoods
- TidalHealth Peninsula Regional
- TLC Management
- Trilogy Health Services
- Trinity Senior Living Communities
- Tutera Senior Living & Health Care
- United Church Homes
- University of Missouri
- Vanguard Healthcare
- Virginia Health Services, Inc.
- Vivage-Beecan
- Volunteers of America
- West Virginia Veterans Nursing Facility

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